# Henry County Junior Fair Livestock Sale

**821 South Perry Street * PO Box 387 * Napoleon, Ohio 43545**

Hello, we would like to extend an invitation to you to become a supporter of Henry County Junior Fair market livestock projects! Here are the details:

WHEN: Thursday, August 16th beginning at 9:30 AM at livestock show arena on Henry Co. Fairgrounds

SALE ORDER: Horse Item, Rabbits (Meat Pen, Roaster), Poultry (Broilers, Turkeys, Waterfowl), Gallon of Milk, Sheep, Goats and Steers (Beef, Dairy Beef) and Swine.

LIST OF JR FAIR PROJECT EXHIBITORS with club information and parents names may be found on-line prior to the sale at http://henry.osu.edu

**NEW IN 2018!** Only Grand and Reserve Grand Champion livestock animals will physically go through the sale ring. We will capture the champion buyers with pictures after they are sold. All other exhibitors will go thru the sale ring individually in random order. We anticipate this will expedite the auction length.

CUSTOM: If you or the business you are buying for would like any or all of your purchases to be custom processed, you will need to make arrangements prior to fair as we will need to pre-plan where animals are transported. Appointments will need to be made at either Brookview Farm Meats & BBQ (419-445-6366) or Pettisville Meat Inc. (419-445-0921). If you are purchasing a Jr. Fair exhibitors project, the exhibitor will need to sign up on the "Custom Slaughter" list located near the weighing scales at fair by first Saturday of fair at Noon.

DAY OF SALE: Please pick-up your sale number the day of sale. Registration is located on the north end of the Livestock Show Arena. Please bring this letter or identification to the registration area at the sale. Enclosed is a one-day pass for admission into the fair. After you have finished your purchasing, please pick up your invoice before you leave. We would prefer payment to be made as soon as possible, (day of the sale is preferred). In doing so, you are enabling the Junior Fair exhibitor to receive their check in a timely manner. We will take credit card transactions with a small processing fee.

LUNCH: A complimentary lunch will be served on sale day for buyers, just North of the sale arena.

ADD ON PREMIUM: If you are unable to attend but still wish to support the sale, please complete the enclosed "Add-on Premium form". In order to ensure recognition in the sale program, kindly submit Add-On Premium form and payment by Wednesday, August 8th. The purpose of the Henry County Junior Fair Livestock Sale is to enhance the educational experience of raising, marketing and selling a market animal project. The add-on premium is an additional opportunity for the community to recognize the youth's efforts. Please note that add on donors will be recognized in the sale program, and in the Junior Fair exhibitor sales report as well as in the newspaper thank you advertisement. We will not announce add on buyers during the live auction.

SALE PROGRAM will be posted on-line day before sale at http://henry.osu.edu

QUESTIONS: Contact Martha Gebers at HenryLSC@googlegroups.com or 419-966-7342

LIVESTOCK SALE COMMITTEE: Steve Roby, Chair; Terri Agler, Kalyn Blue,Tim Brinkman, Martha Gebers, Marilyn Herschberger, Eric Norden, Doug Powell, Phil Parsons, Laura Rohlf, Kendall Sattler and Dave Wills

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The bidding structure will be based on a premium bid. This means the buyer will pay the actual amount he/she bids.

EXAMPLE:

| Sale # | Tag # | Exhibitor | Parent | Weight | Base Bid/Market Value (Support Price) | Bid Price or Premium |
|---|---|---|---|---|---|---|
| 3001 | 932 | Chris Clover | Mr. & Mrs. Clover | 200 lbs | $106 (.53*200 lbs.) | $200 |

If the buyer does not want the animal, he/she should state MARKET and the buyer pays $200.00

If the buyer wants the animal for custom slaughter to a local butcher, he/she would pre-plan to have it CUSTOM slaughtered. The buyer would then pay the support bid of $106.00 PLUS the premium bid of $200.00 for a total of $306.00

Add on Premiums are extra donations passed along to the exhibitor on top of the auction and market value of the animal. Buyers submitting add on premiums and payments prior to fair will be recognized in the auction program.

## Henry County
## ADD ON PREMIUM FORM

This amount will be added to the exhibitor's overall sale as premium and your business name will appear on the exhibitor's statement. Thank you for your support.

Business/Individual Name: ____ABC Company_____

Business Address & Phone: ___123 Main St., Napoleon 419-789-4321_____

| Name of Exhibitor | Project/Species | $ Amount |
|---|---|---|
| 1. Chris Clover | hog | $20 |
| 2. | | |

In the above example, Chris Clover may receive an add-on premium from ABC Company for $20.00. Chris would then take home $106 + $200 + $20 for a total of $326.00.