July 20, 2016

Dear Friend:

Hello, we would like to extend an invitation to you to become a supporter of Henry County 4-H and FFA market livestock projects! We appreciate your consideration for participating in the sale which will take place on **THURSDAY, AUGUST 18th**, beginning at **9:30 am** at the Livestock Show Arena located on the Henry County Fairgrounds. The sale order will be: Hogs, Steers, Horse Item, Rabbits(Meat Pen, Roaster), Poultry (Broilers, Turkeys, Waterfowl) and Gallon of Milk, Sheep and Goats. Local auctioneers will be on hand to take your bids.

If you or the business you are buying for would like any or all of your purchases to be custom processed, you will need to contact Brookview Farm Meats & BBQ (419-445-6366) or Pettisville Meat Inc. (419-445-0921) to schedule an appointment. If you select another processor please contact me prior to the sale to determine transportation. It is recommended that you contact them as soon as possible to get on their list. All other purchases will go straight to market.

A reminder of how the bidding process is done at Henry County Fair is enclosed. If you are the successful bidder for any animal, please pick up your invoice when you are finished at the livestock sale. We would prefer payment to be made as soon as possible, (day of the sale is preferred). In doing so, you are enabling the Junior Fair exhibitor to receive their check in a timely manner. We will take credit card transactions with a small processing fee.

You will need to register and pick-up your sale number the day of the sale. Registration is located on the north end of the Livestock Show Arena. Please bring this letter or identification to the registration area at the Sale. If you are unable to attend but still wish to support the sale, please complete the enclosed “Add-on Premium form”. In order to ensure recognition during the livestock sale, please submit Add-On Premium form and payment by Friday, August 12.

**New in 2016:** admission into the fairgrounds is free on Thursday, August 18th. We will be accepting non-perishable food items that day for local food bank if you would like to donate.

A complimentary lunch will be served at the sale just outside the arena. As an additional service to our buyers, we are planning to post the 2016 Henry County Livestock Sale Program on-line by Wednesday, August 17th. You may view it at [http://henry.osu.edu](http://henry.osu.edu) Should you have any questions, please feel free to contact Martha at 419/966-7342 or Laura Rohlf at the OSU Extension Office at 419/592-0806.

Sincerely,

Martha Gebers
Henry County Jr. Fair Sale Coordinator

2016 Livestock Sale Committee: Steve Roby, Chair; Marilyn Herschberger, Jim Hogrefe, Doug Powell, Phil Parsons, Laura Rohlf, Dave Wills

Enclosures: 2016 Market Project Exhibitor Listing, Add-On Premium form
The bidding structure will be based on a premium bid. This means the buyer will pay the actual amount he/she bids.

**EXAMPLE:**

<table>
<thead>
<tr>
<th>Sale #</th>
<th>Tag #</th>
<th>Exhibitor</th>
<th>Parent</th>
<th>Weight</th>
<th>Base Bid (Support Price)</th>
<th>Bid Price or Premium</th>
</tr>
</thead>
<tbody>
<tr>
<td>3001</td>
<td>900</td>
<td>Chris Clover</td>
<td>Mr. &amp; Mrs. Clover</td>
<td>200 lbs</td>
<td>$106 (.53*200 lbs.)</td>
<td>$200</td>
</tr>
</tbody>
</table>

If the buyer does not want the animal, he/she should state MARKET and the buyer pays $200.00.

If the buyer wants the animal for custom slaughter to a local butcher he/she would state CUSTOM and state where the animal will be processed. The buyer would then pay the support bid of $106.00 PLUS the premium bid of $200.00 for a total of $306.00.

Add on Premiums are extra donations passed along to the exhibitor on top of the auction and market value of the animal. Buyers submitting add on premiums and payments prior to Friday, August 12th will be recognized at the auction.

In the above example, Chris Clover may receive an add-on premium from ABC Company for $20.00. Chris would then take home $106 + $200 + $20 for a total of $326.00.